

12  
**Sales & Marketing-CM**  
219, Eastern court  
Corporate Office, New Delhi-1  
Tel No 23326544, Fax 23326545  
ddg\_sales@bsnl.co.in



**भारत संचार निगम लिमिटेड**  
(भारत सरकार का उपक्रम)  
**BHARAT SANCHAR NIGAM LIMITED**  
(A Govt. of India Enterprise)

No. 28-2/2013/S&M-CM/72

Dated: 26.11.2015

To

The Chief General Managers  
All Telecom Circles / Districts  
BSNL

**Sub: - Extension of MNP incentive scheme for channel partners**

**Ref-1: - This office letter no: - 28-2/2013/S&M-CM/70 dated 28.09.2015**

Kindly refer to this office letter under reference vide which fixed MNP incentive scheme was launched to motivate channel partners for increasing mobile connections. Based on the positive response of the scheme, it has been decided to further extend the scheme for another two months w.e.f. 01.12.2015.

All out efforts should be made to grab maximum connections during the scheme period. POS should be informed about this attractive scheme by sending SMS. Further extension of the scheme will be considered based on the response of the scheme.

(Upendra Bakolia)  
Addl. GM (S&M)-CM

Copy to:

GM (Dev), ITPC, Hyderabad